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In this episode, Sundance Brennan, Founder of TheSalesNerds.com and author of " The Art of SalesFu: 10 Steps to Selling Anything Over the Phone ," reveals how anyone who puts on a headset to sell over the phone can get higher conversion rates AND happier clients which leads to more commissions.

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Sundance Brennan is a leader with 20+ year in the sales world. He's sold cars, mortgages, vacation packages and, of course sales training systems from call centers all over the U.S. He's also been teaching the Art of SalesFu since 2003 and now lends his training material to the online world.

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